

Lesson Plan

Name of Teacher: Dr. Preeti		Class: B. Com (2nd Sem.)	Subject: Business Environment
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April 1-2	Introduction	
2	4-9	Business Env. - concept, importance	
3	11-16	components, SWOT analysis	
4	18-23	Problems, Trends in income, industry	
5	25-30	Trends in savings and investment	
6	May 2-7	Trade and BOP, Problems + Test	
7	9-14	Unemployment, regional imbalances	
8	16-21	inflation, parallel currency	
9	23-28	structural sickness, Problems + Test	
10	May 29 - June 4	Monetary Policy	
11	June 6-11	Fiscal Policy	
12	13-18	Industrial Policy, Privatization	
13	20-25	Presentation, Test	
14	27-30	Problems - Revision	

Preeti
(Dr. Preeti)

Lesson Plan

Name of Teacher: Dr. Preeti		(A+B)
Session: 2021-22 (Even Semester)		Class: B.COM (2 nd Sem)
		Subject: Financial Accounting
Week	Date/Month	Topic
1	April 1-2	Introduction of syllabus
2	4-9	Hire Purchase System (theory)
3	11-16	Hire Purchase System (Practical)
4	18-23	Revolving Practical and Inst. Payment system
5	25-30	Test, Problems, Dissolution of Firm (Theory)
6	May 2-7	Insolvency of partners (Game Vs theory)
7	9-14	Gradual liquidation and Partnership forms
8	16-21	Amalgamation and sale of Partnership firms, Problems, Test, Branch Accounts (theory)
9	23-28	Problems, Test, Branch Accounts
10	May 30 - June 4	Departmental Accounts, Revision, Test
11	June 6-11	Joint Venture Account
12	13-18	Royalty Account, Presentations
13	20-25	Revision, Problems, Test
14	27-30	

Preeti
(Dr. Preeti)

**Lesson Plan For Bcom II sem (Business Management)
Session - 2021-2022 (April to June 2022)**

April 2022	First week	Staffing - Ch 1
	Second week	Recruitment - Ch 2
	Third week	Selection - Ch 3
	Fourth week	Training - Ch 4
May 2022	First week	Communication - Ch 7
	Second week	Outsourcing - Ch 8
	Third week	Control techniques - Ch 9
	Fourth week	Management of Change - Ch 10
June 2022	First week	Motivation - Ch 5
	Second week	Motivation - Ch 5
	Third week	Leadership - Ch 6
	Fourth week	Revision.

Shankar

**Lesson Plan For B. Com 1st Year (Economics)
Session - 2021-2022 (April to June 2022)**

April 2022	First week	Prize Determination under perfect competition
	Second week	Equilibrium of Firm and Industry under Perfect Competition
	Third week	Monopoly
	Fourth week	Monopolistic Competition
May 2022	First week	Oligopoly
	Second week	Theory of Factor Pricing
	Third week	Theory of Factor Pricing
	Fourth week	Determination of Wage Rates
June 2022	First week	Rent
	Second week	Interest
	Third week	Profit
	Fourth week	Revision and test

Shruti

**Shruti Yadav
Department of Economics
GCG, Manesar**

**Lesson Plan For B.Com 1st Year (Mathematics)
Session - 2021-2022 (April to June 2022)**

April 2022	First week	definition of matrix types of matrix algebra of matrix
	Second week	calculation of values of determinants up to 3rd order urgent of a matrix elementary row and colum operations
	Third week	determinant by using operations solution of system of linear equation
	Fourth week	differentiation
May 2022	First week	application of differentiation
	Second week	compound interest and their properties certain different type of interest rate
	Third week	type of annuities present value and amount of an annuity
	Fourth week	ratio proportion and percentage
June 2022	First week	profit and loss
	Second week	Revision and test
	Third week	Revision and test
	Fourth week	Revision and test

Sanehlata
Department of Mathematics
GCG, Manesar

Lesson Plan

Name of Teacher: Dr. Preethi		Class: B Term (2 nd Year)	Subject: Sec. Practices
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April	Duties of secretary regarding meetings	
2	"	Requisites of a valid meeting	
3	"	Meetings of shareholders	
4	"	Meetings of Board of Directors	
5	"	Problems, Test, Presentation	
6	May	Presentations	
7	"	Motion and CS	
8	"	Resolution and CS	
9	"	Voting	
10	May-June	Problems, Test	
11	June	Presentations	
12	"	Proxy	
13	"	Problems, Presentations, Test	
14	"	Revision	

Lesson Plan

Name of Teacher: Dr. Preeth		Class: B.Term (1 st Sem)	Subject: Marketing Management
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April 1-9	Marketing - Nature, scope, importance	
2	11-9	Marketing concepts, Market segmentation, importable and basis of segmentation	
3	11-16	Consumer Behavior: Nature, scope, importance	
4	18-23	Factors affecting CB, importance & scope of product planning	
5	25-30	Stage of Product Development, Stages of PLC	
6	May 2-7	Factors Affecting PLC, Problems, Test	
7	9-14	Brand / Trademark, adv. & criticism of Branding	
8	16-21	Branding Types, policies and strategies	
9	23-28	Branding: importance, factors, types & strategies	
10	May 29 - June 4	Advertising: imp. & criticism, media	
11	June 6-11	Advertising Adv. effectiveness, Sales Promotion	
12	13-18	Functions and Publicity Presentation.	
13	20-25	Revisions, Problems, Test	
14	27-30		

Lesson Plan

Name of Teacher: <u>Dr. Preeth</u>		Class: <u>8th (4th Sem)</u>	Subject: <u>Corporate AC</u>
Session: <u>2021-22 (Even Semester)</u>			
Week	Date/Month	Topic	
1	April	Introduction	
2	-	Liquidation of a company	
3	-	Liquidation of a co.	
4	-	Liquidation of a co.	
5	-	Liquidation of a co.	
6	May	Financial reporting for financial inst.	
7	-	Problems, Test	
8	-	Presentations	
9	-	Accounts of Holding companies	
10	May-June	Holding companies	
11	June	Holding companies	
12	-	Holding companies	
13	-	Problems, Test	
14	-	Revision	

Lesson Plan

Name of Teacher: Dr. Praeth		Class: B.com (4 th Sem)	Subject: BRF
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April	Introduction	
2	/	Transfer of property on ownership	
3		Performance of contract	
4		Delivery and payment	
5	/	Rights of unpaid seller	
6		Suits of breach of contract	
7		Problems, Test	
8	/	Presentations	
9		RTI, ACT	
10		RTI, ACT	
11	May-June	RTI, ACT	
12	/	Problems, Test	
13		Presentations	
14		Revision	

Lesson Plan For (BRF) Blom IV semester and Corporate Accounting
Session - 2021-2022 (April to June 2022)

April 2022	First week	Indian Partnership
	Second week	Indian Partnership
	Third week	Unit 2
	Fourth week	Sale of Goods, Contracts of Sale
May 2022	First week	Conditions, Warranties, Unpaid Seller
	Second week	Suit for Breach of Contract
	Third week	Negotiable Instruments
	Fourth week	Negotiable Instruments
June 2022	First week	Share Capital - CA. Internal Record ⁿ
	Second week	Share Capital - CA Internal Record ⁿ
	Third week	Final A/c. - CA
	Fourth week	Final A/c. - CA.

Planned

Lesson Plan For Blom IV sem (Statistics)
Session - 2021-2022 (April to June 2022)

April 2022	First week	Index No-1
	Second week	Index No - II
	Third week	Time series
	Fourth week	Time series
May 2022	First week	Time series
	Second week	Probability I
	Third week	Probability II
	Fourth week	Binomial
June 2022	First week	Poisson
	Second week	Normal Dist
	Third week	Revision
	Fourth week	Revision

Shree

**Lesson Plan For Blom IV sem (Corporate Law)
Session - 2021-2022 (April to June 2022)**

April 2022	First week	Kinds of Shares, Voting Rights of share
	Second week	Allotment & Issue of shares.
	Third week	Share Certificate & Warrant
	Fourth week	Transfer & Transmission of shares
May 2022	First week	Calls on Shares, Forfeiture, Depository System
	Second week	Share Capital of Company
	Third week	Members & Shareholders of Company
	Fourth week	Company Meetings & Resolutions
June 2022	First week	Meeting Procedure, Valid Meeting
	Second week	Directors Appointment, Removal
	Third week	Winding Up of the Company
	Fourth week	Revisions

Phung

Lesson Plan

Name of Teacher: Dr. Preeti		Class: B. Sem (GenEd)	Subject: Taxation Law
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April 1-2	Introduction (syllabus)	
2	4-9	Rebate and Relief of Tax, computation of IT	
3	11-16	Tax Liability, Filing and Filing of ITR	
4	18-23	Assessment of HUF	
5	25-30	Assessment of firms	
6	May 2-7	Assessment of persons, Problems, Test	
7	9-14	Income Tax authorities, Powers	
8	16-21	procedure for assessment, TDS	
9	23-28	Advance payment of tax, Problems	
10	May 30 - June 4	Recovery and refund	
11	June 6-11	appeals and revision	
12	13-18	penalties offences and prosecutions	
13	20-25	Problems, Test, Presentation	
14	27-30	Revision	

Lesson Plan

Name of Teacher: Dr. Patel		Class: B Sem (6 th Sem)	Subject: GST
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April	Auto election	
2	"	Chapter - 1	
3	"	Chapter - 2	
4	"	Chapter - 3	
5	"	Chapter - 4	
6	May	Chapter - 5	
7	"	Presentation, Revision, Problems, Test	
8	"	Chapter - 6	
9	"	Chapter - 7	
10	May - June	Chapter - 8	
11	June	Chapter - 9	
12	"	Chapter - 10	
13	"	Chapter - 11	
14	"	Problems, Revision, Test	

Lesson Plan

Name of Teacher: Dr. Preeti		Class: B. Sem 16 th Sem	Subject: Auditing
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April 1-2	Introduction	
2	"	Object, importance, Limitations, Types	
3	"	Audit Object and programme	
4	"	Internal control, Weak, Audit, Problems	
5	"	Routine checking and vouching	
6	May	Verification of Assets & Liab, Valuation	
7	"	Appointment, Power, Duties, liabilities	
8	"	obj. Provision and reserves	
9	"	Divisible profits and dividend	
10	May-June	Problems, revision, Test	
11	June	Audit report	
12	"	Investigation	
13	"	Problems, Presentations	
14	"	Test, Revision	

Lesson Plan

Name of Teacher: Dr. Preeti		Class: B.Tem (6 th Sem)	Subject: Cost AC
Session: 2021-22 (Even Semester)			
Week	Date/Month	Topic	
1	April	Marginal costing, Absorption costing	
2	"	CVP Analysis	
3	"	BEP Analysis, Key factor	
4	"	BE Chart / Angle of incidence	
5	"	Decision making - steps	
6	May	Sales mix, make or buy decision	
7	"	Problems, Test, presentation	
8	"	Meaning, Use, preparation of Process AC	
9	"	Normal wastage, Abnormal wastage	
10	May-June	Abnormal efficiencies	
11	June	Joint and by-product	
12	"	Apportionment of Joint cost,	
13	"	Joint process profits	
14	"	Revision, Test	

Lesson Plan For Blom VI Sem (Financial Management)
Session - 2021-2022 (April to June 2022)

April 2022	First week	Nature & Scope of Management
	Second week	Management of Working capital
	Third week	Management of Receivables
	Fourth week	Cost of Capital
May 2022	First week	Cost of Capital
	Second week	Capitalisation.
	Third week	Leverage
	Fourth week	EBIT - EPS Analysis
June 2022	First week	EBIT - EPS Analysis
	Second week	Capital Structure
	Third week	Dividend Policy.
	Fourth week	Revision.

Shree

**Lesson Plan For (GST.) Blam VI sem.
Session - 2021-2022 (April to June 2022) .**

April 2022	First week	-
	Second week	-
	Third week	-
	Fourth week	Input Tax Credit
May 2022	First week	Registration
	Second week	Tax Invoice, Returns
	Third week	Payment of Tax
	Fourth week	Customs Duty, Types
June 2022	First week	levy, Assessment
	Second week	Importation
	Third week	Exportation
	Fourth week	Export Promotion Schemes

Shrey

Lesson Plan For Bcom VI sem (Cost Accounting)
Session - 2021-2022 (April to June 2022)

April 2022	First week	-
	Second week	-
	Third week	-
	Fourth week	-
May 2022	First week	Contract Costing
	Second week	Contract Costing
	Third week	Budgeting
	Fourth week	Budgetary Control
June 2022	First week	Responsibility Accounting
	Second week	Responsibility Accounting
	Third week	Standard Costing
	Fourth week	Variance Analysis

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Lesson Plan For Blom VI sem (International Marketing)
Session - 2021-2022 (April to June 2022)

April 2022	First week	Introduction to International Marketing
	Second week	International Marketing Environment
	Third week	Foreign Market Entry Modes.
	Fourth week	Product Planning
May 2022	First week	International Product Life Cycle
	Second week	Marketing Research & Information
	Third week	Branding, Pricing, Quotations
	Fourth week	Distribution Channels.
June 2022	First week	Channel Conflict, Sales Agents
	Second week	Export Procedure, Product Promotion
	Third week	Advertising, Web Marketing
	Fourth week	Revision

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